

Connecting With People

Success rests on the effectiveness of your people....

Target Audience

Learning the art of communications & interpersonal effectiveness is critical to the success of ALL EMPLOYEES in and organization. Once individuals and teams learn these foundational skills organizations become more efficient as they begin to connect with people.

Program Description

Connecting with People teaches participants about their nature, behavioral patterns, and the patterns of others. Using their Personal Communication Report, participants learn which combination of the four patterns best describes their natural behavior. Participants also learn how each pattern will act and react in the work environment. The strengths and weaknesses of each of the patterns of communication are also examined. The Persogenics Personal Communication Assessment is the assessment and evaluation product used by participants to identify their primary and secondary patterns of communication.

Participants Discover:

- How they see themselves , how others see them, and how they respond under stress
- How their behavior and communication pattern impacts other people
- How others are motivated and what their priorities are
- How others communicate, use time, make decisions, pace themselves at work, and handle conflict
- The skills of modifying their patterns to create more productive relationships
- How to get work done faster!

What Does the Research Say About Organizations that Communicate Effectively

2005 Watson Wyatt found a strong relationship between communication and a number of measures of organizational performance: Companies with high communication effectiveness had 57% greater total return to shareholders, 19.4% higher market premium, were 4.5 times more likely to have employee engagement, and had 20% lower turnover than companies with low communication effectiveness.