



Performance Coaching

One of the hallmarks of successful managing is frequent and skillful one-on-one feedback and coaching. This skill set assures the critical link between the day-to-day activities and behaviors of direct reports and the business and development goals they have established. The Performance Coaching Workshop is an effective way for managers to learn this skill set which includes how to provide feedback and direction to a direct report, and how to support them in continuously improving and achieving business results. The workshop helps managers incorporate two situational coaching techniques, on-the-spot and monitoring progress, into their current development activities and provides tools and practice for developing 5 critical coaching skills.

Outcomes

- Maximize the performance of direct reports.
- Create more production capability within the organization.
- Generate more sustainable business results. Defined action plan for achieving desired communication improvements.

“Coaching is unlocking a person’s potential to maximize their own performance. It is helping them to learn rather than teaching them.”

— Timothy Gallway

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